

# Some Of Are Our *customers*



Tromba Technologies



Legacy  
Imaging and  
Document  
Management  
Conversion  
Services

## ABOUT TROMBA

Tromba Technologies is an enterprise solutions company providing innovative solutions to companies around the world. Tromba is a market leader in applying innovation and automation to solve complex information management challenges. Tromba Technologies is a vital resource for companies who need to become more effective, more compliant, and more in control.

We believe the success of our clients and the success of our company are interdependent. We provide the best customer service in all functions of sales, marketing, administration, service and support. Our goal of excellence is best achieved by setting objectives and striving to achieve them through hard work, honesty, aggressiveness, persistence and consideration of others.

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THE SMART WAY  
TO FREE  
YOUR DOCUMENTS



A PARTIAL LIST OF LEGACY SYSTEMS CURRENTLY SUPPORTED

- AppXtender (OTG/Legato/EMC)
- Canofile
- CD-COM
- Content Manger (IBM)
- Datamax
- DiskXtender (OTG/Legato/EMC)
- DocStar
- Documation
- Documentum
- Eastman
- Easy Enterprise
- eCabinet (Ricoh)
- FileBound
- FileMagic
- FileNet
- Highview
- Hummingbird
- ImageMax
- ImageNow
- ImagePlus
- ImageWare
- Keyfile
- Maximal
- Metafile
- Minolta MI3MS
- OnBase (Highland)
- OnDemand
- OpenDoc
- OpenText
- Optika
- Optiview
- Optix
- Oracle
- PaperClip
- PCDOCS
- Scandex
- Sequoia
- Stellant
- Treev
- Verity
- Wang
- Watermark

# Tromba conversion services at work for you

PROVIDING LEGACY IMAGING AND DOCUMENT MANAGEMENT SYSTEM CONVERSIONS

Are your documents being held hostage by a Document Imaging system that is obsolete or no longer meets your needs?

As companies migrate to new Electronic Document Management Systems they are faced with the challenge of how to preserve the significant investment in their existing data archives. The conversion of existing images and data to new formats is a critical business challenge, but there is a technical solution...

*Tromba Conversion Services*

## helping you achieve a successful solution

If your legacy Document Management or Imaging System is not listed here please contact Tromba sales for further assistance.

We will be glad to provide a quote for your system.

Tromba Technologies is uniquely suited to deliver your conversion solution. Our tools were developed in house by our development staff and have evolved to meet the demanding challenges of large and small data conversions alike. While some vendors claim an ability to manage these complex projects, very few possess the specific equipment, facilities, and imaging-centric expertise to do so in a cost-effective, timely, and successful manner.

With an objective to help our customers meet their business goals, Tromba has invested both time and money in highly-specialized equipment and proprietary utilities to perform such conversions. We have put together a Conversion Services team with years of imaging system expertise to design and test a best practices methodology for the smoothest, most cost-effective and reliable process possible.

Our proven processes, scripts, and utilities are based on these best practices and have been perfected over years of production delivery to optimize conversion performance, minimize production impact, and assume the highest integrity of your conversion.

### YOUR DATA IS ABSOLUTELY CRITICAL TO US...

and we do not take this statement lightly. To date, our Conversion Services team maintains a 100% customer satisfaction track record. We also tout a proven track record that shows less than 1% exception rate for all of our conversions. We believe that our track record is the best in the industry.

Our conversion experience encompasses higher education, finance, insurance, health care, public utilities, government and the travel industry. It also includes a range of imaging environments, from mainstream to the obscure.

Tromba has successfully converted over 20 Terabytes of data representing in excess of 500 million images, making our team of experts second to none when it comes to image conversion and migration.

Our methodology and approach to conversion projects ensures that the migration of your documents will be successful and will maximize your return on investment, resulting in tangible benefits to your organization.

- ▶ Rapid and cost-effective transition to your new platform
- ▶ Formalized processes to assure the integrity of your converted images and index structures
- ▶ Minimized impact on your operations with our proven project methodology
- ▶ Highest level of image integrity through our comprehensive quality assurance process



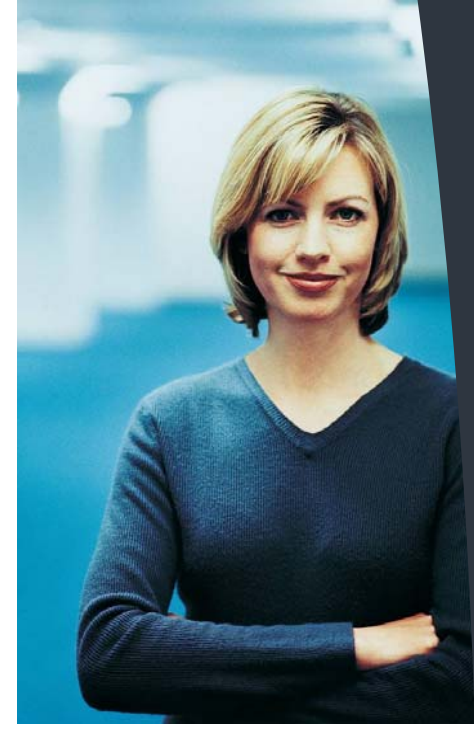
*"I highly recommend Tromba for any conversion as well as general imaging implementation assistance. They really know their stuff and are very focused on the customer's needs."*

DAVID M. – CAL POLY UNIVERISTY

*"It is a pleasure to work with a company that values relationships and has a "Can Do" attitude..."*

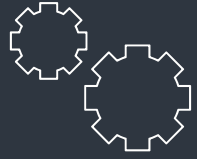
*At a time when relationships seem to be governed by the legal community I never felt that anything more than a handshake was necessary for us to do business."*

MICHAEL E. – UNIVERISTY OF MICHIGAN



### ANALYSIS

Provide analysis and extraction of data utilizing custom tools



### CONVERSION

Perform conversion of data to specified format supported by new system



### REPORTING

Provide import and reconciliation of data to new system

TROMBA CAN PROVIDE A COMPLETE END-TO-END CONVERSION SOLUTION FOR YOUR LEGACY SYSTEM

